

36th Annual Report 2003



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The lives we change.
The communities we serve.
Results.



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Ansonia, Derby, Oxford, Seymour, Shelton

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Report from Board Chair and President

“what matters”... United Way of America adopted that as its new slogan during the year, and United Ways all across the country adopted it as well. Here in the Valley it was already part of our operations. “what matters” here is bringing the community together to make this a great place to live and work.

Providing resources to the community matters to our United Way, and thanks to the superior leadership of **Joe Andreana**, excellent staff support provided by **Jane**



Ron Villani, Board Chairman

Sneider, and the diligent efforts of the volunteers who worked so hard on our campaign, we were able to increase allocations by more than ten percent starting with the new allocations announced in July. In addition, our allocations committee, capably headed by **Ruth Parkins**, not only conducted a successful allocations process, but also piloted a process to distribute dollars earmarked by donors for special areas of need that served as a model for the future.

Volunteers matter to us as well, and thanks to their efforts, the resources delivered through United Way went well beyond allocations and grants. **Joy DeMarchis** has brought renewed energy to both our Corporate Volunteer Council (CVC) and the High School Volunteer Council.

The CVC is an incredible model for good corporate citizenship and it continues to demonstrate the value of a strong partnership between the corporate and nonprofit communities. Ninety-three students at Mead School in Ansonia experienced the benefits of that collaboration first hand as this year's designated Back-to-School Clothes for Kids recipients. Children at the Derby Day Care Center also experienced the value of collaboration as they returned to a sparkling makeover of their facility after CVC volunteers swarmed over the facility upgrading everything in their path. You can read more about the wonderful work of the CVC elsewhere in this report.

Younger volunteers also matter to us and the High School Volunteer Council continues to grow and mature as the students have undertaken a more active role in planning group projects such as their Christmas Festival for children in the Valley.

Our donors really matter to us. They make everything possible, and we are working to find new ways to engage and recognize them.

Increasing the number and diversity of volunteers and making it easier for them to become involved also matters to us, and during the year our efforts to create a virtual Volunteer Center matured as our on-line Volunteer Solutions service linked up with newer sites across the state to create a more seamless statewide system. Thanks to the technology of the Internet, our Volunteer Center is always open and available to assist those who want to volunteer and those groups that need volunteers.

Grooming the future leaders of our community matters to us, and we enjoyed a great deal of success this year as our Youth Leadership Program continued to produce the next generation of Volunteer Leaders. A successful collaboration with student government leaders at Fairfield University created new training opportunities, and a dynamic group of students put their training to immediate work as you can see elsewhere in this report.

We also worked with the Valley Council for Health & Human Services and the Greater Valley Chamber of Commerce to graduate another class from the Leadership Greater Valley Program. They used the services of the Volunteer Action center to find placements in the community.

Partnering with others for the benefit of the community also matters to us, and in addition to the examples already mentioned, we continued to work very closely with two groups headquartered at United Way. The Valley Council for Health & Human Services demonstrates the vision, strength and dedication of the Valley's nonprofit community to work together to create an integrated system of health and human service delivery for the Valley. The Valley Needs and Opportunities Project continues to build on the Mt. Auburn Study to keep the entire community focused on both the issues that we face and the opportunities in front of us. United Way is proud to have such an outstanding working relationship with both groups.



Jack Walsh, President

We were pleased to be honored by the Visiting Nurse Association of South Central Connecticut with its Community Partnership Award, and United Way President **Jack Walsh** was honored by the Valley Council of Governments with its Hazel Knapp Award for regional leadership. The Housatonic Council, Boy Scouts of America also presented Walsh with its President's Award for support of the Council and its activities.

Financial accountability matters to us and **Bill Miller** and his partners on the Finance Committee kept us focused on fiscal accountability and responsibility and have made it possible for us to finish in the black again this year. In addition to increasing the pool of dollars for allocations, they implemented new campaign tracking software and upgraded our technology to meet the challenges of an immensely more complicated and evolving campaign. Their efforts have positively positioned us for the growing challenges associated with the expansion of donor designated giving and electronic campaigns.

Though it doesn't show in our financial audit, we bring in additional resources to the community in a variety of ways that really matters. We act as the local coordinator for Federal Emergency Management funding in the Valley, sponsor and distribute donated products through the national Gifts In Kind program as well as our own local product donations program. The Raymond P. Laviertes Conference Room has become a center of community activity as we host a large variety of meetings and events that help bring the community together.

Special thanks go to our funding partners, the Community Foundation for Greater New Haven, the Katharine Matthies Foundation, the Raymond P. Laviertes Foundation and the William Caspar Graustein Memorial Fund for their generous support of our activities.

The agencies that provide services in our community matter to us. Through our allocations process and donor designated funds, we continue to fund more agencies every year. We appreciate the difficult work that they do to ensure that the needs of children, teens and senior citizens are met. The federal government touts its efforts to make sure that no child is left behind. In the Valley, our agencies are working to make sure that no one gets left behind and that we provide a decent quality of life for everyone.

Our neighboring United Ways matter to us as well and with the leadership of United Way of America and United Way of Connecticut, we are working with them to make the United Way a stronger and more efficient system.

Our donors really matter to us. They make everything possible, and we are working to find new ways to engage and recognize them.

Please take time to read through this annual report and visit our website, **www.valleyunitedway.org** for the latest news about your United Way. We want to thank everyone who makes our work possible including staff, volunteers, donors and an incredibly dedicated and hard working Board of Directors. Together we are building a great community, and ultimately that is what really matters.

Board of Directors

Officers

Ronald Villani **
Chairman of the Board
GE Supply

William S. Dunlop **
Vice-President
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William M. Miller Jr. **
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David Lewis *

Ernestine Luise

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Fred Ortolì Photography

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Millie Rios
H & R Block

Denise Rawles Smith*
Pitney Bowes Credit Corporation

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Maria Smith, DMD*

Russell Stockman
Venman & Company, LLC

Thomas Welch
Winnick, Vine, Welch & Teodosio

* Resigned

** Executive Committee

Valley United Way Staff

John J. Walsh
President & COO

Jane Snaider
Director of Resource
Development

Joy DeMarchis
Director, Volunteer Action Center

Carol Anzidei
Administrative Assistant

Nancy Roshka
Accounting & Information
Systems Coordinator



Valley United Way staff celebrating at last year's annual meeting

*Please visit us at
www.valleyunitedway.org
for the latest news and
information about the
Valley United Way.*

what matters.®

**Interested
in volunteering?**
Visit www.valleyunitedway.org/VAC/index.htm

The Charles H. Flynn Humanitarian Award



Janice Sheehy

Janice Sheehy is the 2004 winner of the prestigious Charles H. Flynn Humanitarian Award. She joins a list of thirty-four others who have won the award since it was first established in 1971 in honor of Mr. Flynn.

A very active and involved community leader throughout her career in banking, Janice is currently Vice President, Small Business Banking for Webster Bank in Shelton. She previously worked for Derby Savings Bank as Vice President, Commercial Lending.

Janice was heavily involved in all aspects of Valley United Way's annual community fund raising campaign and chaired a successful campaign in 1994. She also served as a member, Vice President and Treasurer of the Board at Valley United Way as well as being a member of its Executive Committee. She has been the Chair of the Board at the Valley YMCA and headed a successful annual campaign there as well.

She is heavily involved as a member of the Board at Birmingham Group Health Services and the Birmingham Foundation. She chairs the Foundation's Long Term Development Committee and co-chaired the annual Umbrella Bowl-a-thon for several years. She also serves on the Board at the Ansonia Economic Development Corporation and the Hewitt Foundation.

Janice has been a member of the Board of Directors of Junior Achievement and a past member of the Community Foundation for Greater New Haven's Women and Girls Fund. She has also been an active volunteer for St. Mary/St. Michael School in Derby.

Her outstanding community leadership was previously recognized by the Greater Valley Chamber of Commerce which presented her with its Gold Seal Award in 1994.

Janice is a graduate of the University of New Haven where she earned her BS in Business Administration.

Janice resides in Ansonia with her husband James and daughter Jenna, a sophomore at St. Joseph's High School.



Charles H. Flynn

Charles H. Flynn

The Charles H. Flynn award is named for the late Mr. Flynn, who was, at the time of his death, editor of The Evening Sentinel, a daily newspaper that was the main source of community information in the Lower Naugatuck Valley. Mr. Flynn had also been one of the founders of the Valley United Fund. He had been president of the Ansonia

Community Chest. In 1968, he led that organization into a merger with the Derby-Shelton Community Chest and the Seymour United Fund which resulted in the formation of what is now known as the Valley United Way.

Following his death in 1969, this award was established because of his life-long dedicated service to the entire Valley. The award was presented for the first time in 1971 to Alice Russ Cochran of Shelton. It is restricted to living persons whose service has been to the Valley community. That service must encompass more than one town and more than one organization.

The Charles H. Flynn Humanitarian Award Past Recipients

2003 Kenneth E. Schaible	1994 John F. Costigan	1985 George Berman	1976 Audrey E. Heusser
2002 Joseph A. Pagliaro, Sr.	1993 Raymond P. Lavietes	1984 Helen T. Ragusa	1975 Irene G. Smith
2001 Norman Santa	1992 John W. Gatison, Jr.	1983 Richard L. Schuster	1974 Edward J. Cotter, Jr.
2000 William C. Bassett	1991 Doris L. and G. Bush Clark	1982 Edmund P. Strang	1973 Donald W. Mark
1999 William D. Coffey	1990 G. Jeffrey Reynolds	1981 Anna L. LoPresti	1972 L. Raymond Darling
1998 William M. Miller	1989 Bartholomew J. Hennessey	1980 Joseph A. Doyle	1971 Alice Russ Cochran
1997 Julius I. Douglas	1988 Rev. Francis M. McKenna	1979 Edward W. Miller	
1996 Mary L. Pepe	1987 Edward Cowey	1978 Franklin S. Harris	
1995 Madeleine Sobin	1986 Frank Casalveri	1977 Margaret C. Belden	

Volunteer Action Center

The Valley United Way Volunteer Action Center encourages and motivates people to come together to meet the volunteer needs of the community. Whether it is connecting people with opportunities through the volunteer solutions website www.valleyunitedway.org or training workshops, the Valley United Way inspires hundreds of individuals to volunteer each year.

Volunteer Award Winners



Wachovia Bank receives Corporate Excellence Award from Tinney Community Center



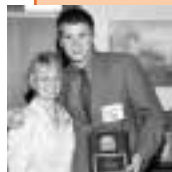
Jean Banks receives Adult Award from Connecticut Girl Scouts Council



Carol Henshaw receives Living Treasure Award from Ansonia Nature Center



TEAM, Inc. presents Emmett O'Brien RVTS Carpentry Dept. with Youth Group Award



United Methodist Homes presents Jonathon Hermans with Youth Service Award



Derby Mayor Marc Garofalo presents Derby Police Auxiliary with Adult Group Service Award

2003 Youth Leadership Program... 14 years of developing leaders



Youth Leadership members take a field trip to Fairfield University



Members attend teambuilding retreat at Camp Jewell



Fairfield University student government officers train Youth Leadership officers and members



A fun car wash at McDonald's on Rte. 34 raises funds for Rock the Valley Concert



Ryan DiCamillo with members at Warsaw Park for Rock the Valley Concert

High School Volunteer Council... 6 years of teaching youth philanthropy



Valley students carol to the sick and elderly during the holidays



Students create balloon animals for an Easter Celebration at United Methodist Homes



Pitney Bowes collected 4,500 lbs. in their food drive and members transferred it to Ansonia Community Action



Santa, Mrs. Claus and the elves sponsor the 2nd annual Holiday Celebration at Shelton Famers' Market for 200 Valley kids

Leadership Greater Valley... a partnership with the Valley Council and the Greater Valley Chamber of Commerce

Graduates of the Leadership Program are ready to be placed on nonprofit and municipal boards throughout the Valley community



Volunteer Action Center (continued)

Corporate Volunteer Council

Mission: Promote communication and partnership between businesses, non-profit organizations and communities.



CVC Co-Chairs

Tracy Broadway of CAPS Business Recovery Services and Bob VanEgghen of PerkinElmer Precisely serve as the newly elected co-chairs of the CVC.

Activities Many Thanks to All Our Project Sponsors

Week of Caring... Derby Day Care

Marquis Sponsors

- MetLife Financial Services
- Naugatuck Savings Bank
- Wachovia Bank

Platinum Sponsors

- PerkinElmer Precisely

Silver Sponsors

- Fletcher Thompson Inc.

Back-to-School Clothes for Kids...

93 children receive new clothes and school supplies

Sponsors

- Bic Corporation
- David M. Grant Caterers
- Valley YMCA

Thanksgiving Food Drive...

helped hundreds of families celebrate the holidays

Christmas... making holiday wishes come true!



Back-to-School Clothes for Kids

93 children of Mead School in Ansonia were the recipients of new clothing, school supplies and books to begin the 2003 academic year.



Week of Caring

Approximately 200 corporate volunteers renovated Derby Day Care. Sponsors included MetLife Financial Services, Naugatuck Savings Bank, Wachovia Bank, PerkinElmer Precisely, and Fletcher Thompson.



Thanksgiving Food Drive

Corporate members mobilize to provide holiday meals for hundreds of Valley families.

Christmas...

Holiday wishes come true through the generosity of spirit, financial assistance and volunteerism of the CVC members.

Members

CAPS Business Recovery Services
David M. Grant Caterers
Fleet Bank
Fletcher Thompson
General Electric
Greater Valley Chamber of Commerce
The Hartford

Hasler,® Inc.
Iroquois Gas Transmission System
LifeTouch
Market Data Retrieval
MetLife Financial Services
Microsol Inc.
Naugatuck Savings Bank

New Wave Technologies
OCI Chemical Corporation
Prudential
PerkinElmer Precisely
Pitney Bowes
Professional Travel Planners
reloAction

Sikorsky Aircraft
Staybridge Suites
The Event Decorators
Transcentive
Wachovia Bank
Webster Bank

Valley Council for Health & Human Services

The Valley Council for Health & Human Services began in February 1993 as a task force designed to deal with what was an impending state decision to create a regional district for human service delivery. Today, the Valley Council serves as a partnership designed to improve services and build a cohesive service delivery system through inter-agency cooperation.

The Valley Council serves as a partnership designed to improve services and build a cohesive service delivery system through inter-agency cooperation.

The Valley Council meets monthly to share information and collaborate to conserve resources, extend services and avoid unnecessary duplication while providing essential community services. Members actively participate in full Valley Council meetings and are encouraged to also participate in one of the Council's six standing committees. The committees, namely Planning, Marketing, Health, Senior Services, Youth and Healthy Valley, address specific key issues in the community and result in critical problem-solving and effective utilization of resources.

On July 1, 2003, **3rd District Congresswoman Rosa DeLauro** delivered a sobering message to Valley Council members, she indicated that state budget cuts will have devastating effects on Connecticut's social service programs. At the time of Congresswoman DeLauro's visit, she reported that 30,000 state residents have been eliminated from Medicaid and six Department of Social Services offices throughout Connecticut have been closed, resulting in state employee lay-offs. Ms. DeLauro indicated that Connecticut is projected to lose \$1.2 billion in grants and contracts over the next decade, having a profound effect on services. Congresswoman DeLauro voiced concern over Medicaid cuts, a reduction in childcare assistance to eligible families



and the proposed scale back or elimination of service programs to children and families. She indicated that Connecticut is grappling with extremely difficult budget issues for which there are no easy solutions. Congresswoman DeLauro is a Democratic Leader of the House of Representatives and a member of the Appropriations and Budget committee. She has worked tirelessly for children and families.

The Valley Council held its annual staff conference on November 20, 2003 at the Villa Bianca Inn in Seymour. The topic of this year's all-day conference was "Housing in the Lower Valley," with morning workshop selections related to senior housing, tenant rights and responsibilities, public housing, fair housing, homeowner-ship and healthy homes. *Connecticut Metropatterns – A Regional Agenda for Community and Prosperity in CT* was the keynote address, delivered by **Patricia Wallace** from the Office of Urban Affairs of the Archdiocese of Hartford. Lunch was highlighted by the presentation of Valley Council awards, specifically, the Lewis Savitsky Staff Excellence Award, presented to **Mary Schmecker** of the Boys/Girls Club of the Lower Naugatuck Valley and the Agency of the Year Award, presented to the **Derby Neck Library**. A Special Recognition Award was also presented to **Stephanie Wain, M.D.** and **Kate Cosgrove** of the Valley Women's Health Initiative. The staff conference shifted gears following lunch, hosting a community conversation on housing, titled *A Dialogue on the State of the Valley's Housing Market*. Positive comments about the staff conference were shared by many of the 125 or more attendees.

The Discovery Grant Initiative, generally supported by the William Caspar Graustein Memorial Fund and a project of the Healthy Valley committee, continues its collaborative endeavor in the cities of Ansonia and Shelton to address the important issue of school readiness for all children in both communities. The Valley United Way/Valley Council for Health & Human Services is pleased to be Ansonia's fiduciary agent for the Discovery Grant Initiative.

Corporate Cup

Improving health in the Valley matters to United Way and also to our partner, the Valley YMCA, and that's why we team up to produce the annual Community



Bob VanEgghen in the Y2K walk

Corporate Cup. Griffin Hospital serves not only as our main sponsor for this corporate event, but also as the hub and provider of most of the healthy activities associated with the competition. Aimed at helping area employers promote healthy life styles and employee morale, this "mini-Olympics" style event provides a variety of educational and competitive experiences centered on healthy activities and athletic competition.

For the third straight year, Tele-Media Cable walked away with a win and became the third team to gain permanent possession of a Corporate Cup trophy by winning three titles. Over the course of four months, participants competed in a variety of athletic events including bowling, volleyball and miniature golf.

Competitors also enjoyed the benefits of the healthy meal series prepared by the chefs at Griffin Hospital and a 12-week stress-reduction class. When all was said and done, Tele-Media Cable had accumulated 107.75 points which was five points better than runner-up Griffin Hospital. Seven different companies won the eight events held as part of the series with newcomer PerkinElmer Precisely being the only one to win two events.



Tele-Media Cable, Corporate Cup winner

We want to thank Griffin Hospital for their sponsorship and for their active involvement in promoting community health, as well as Sue Reilly and her staff at the Valley YMCA for their hard work throughout the event. We also want to thank Snooker's, Golf Centers of Connecticut, and Sutter-Terilizzi Post #16 American Legion for their hospitality in hosting events, as well as the Shelton Board of Education for making their athletic facilities available to us.

The Valley Advisory Committee and its Valley Needs and Opportunities Project

Valley United Way is in the midst of its third year as fiduciary to the Valley Needs and Opportunities Project (VNOP). Valley Needs and Opportunities continues to work with the community to identify and prioritize community needs and to promote collaborative solutions. The Community Foundation for Greater New Haven and the Katharine Matthies Foundation provide funding for this exciting community development project.

Pool of Funds for Grant Writers

In an effort to encourage collaboration and leveraging of funds, VNOP allocated funds to be granted to collaborative projects seeking to hire grant writers in an effort to encourage organizations to expand the funding sources they use. During the past year, three grants, totaling \$9,000 have been awarded. The recipients include Shelton Historical Society, the Transportation Committee under the Valley Council of Governments and the Community Mental Health Crisis Team.

Annual Event

The Kellogg Center in Derby hosted VNOP's annual event in April. The focus of the event was grassroots and civic leadership. During the event, participants had the opportunity to participate in a town-hall-style discussion.



Drums Not Drugs performs at the Valley Needs and Opportunities Annual Event at the Kellogg Environmental Center



Planning Retreat

The Planning Subcommittee of the Valley Advisory Committee, which acts as the steering committee for Needs and Opportunities held a half-day planning retreat at Health Net in Shelton on September 4, 2003. The retreat provided an opportunity for members to review accomplishments and identify strategic directions and goals.



The Planning Subcommittee of the Valley Advisory Committee go on retreat at Health Net.

Community Outreach

Valley Needs and Opportunities collaborated with the Valley Council for Health & Human Services to create a community newsletter that is distributed by the Connecticut Post to 45,000 households in the region. The newsletter, Valley Opportunities, provides a cost-effective vehicle for community outreach to the entire region.

During the past year, two "Community Conversations with The Valley Advisory Committee" were produced and aired by Tele-Media Cable. The shows provide an opportunity for elected officials, service providers and business people to discuss issues faced by the region.

Transition Committee / Valley Community Foundation

The Transition Committee looked at models to increase philanthropy in the region. An affiliation with The Community Foundation for Greater New Haven was entered into and Valley Community Foundation, a supporting organization of The Community Foundation for Greater New Haven, was created.



Liz Kennard of Tele-Media Cable leads a community conversation during the event

Left: James Ryan, Chairman of the Valley Advisory Committee presented Derby Mayor Marc Garofalo with the 2003 Valley Advisory Committee Chairman's Award on July 24, 2003. Also pictured are Will Ginsberg, President and CEO of The Community Foundation for Greater New Haven, Marilyn Cormack, Irene Smith and Alan Tyma of the Valley Advisory Committee



Right: Charles Lyte of the Valley Family Network tapes the community event

Leadership Giving

The Alexis de Tocqueville Leadership Society

United Way of America established this prestigious society as a national leadership recognition program to recognize individual donors who contribute \$10,000 or more to their local United Way.

Ronald & Margaret Villani, GE Supply

Nicholas P. & Ernestine T. Luise

The Raymond P. Lavietes Foundation

The Commodore Isaac Hull Society

Valley United Way's leadership-giving program, The Commodore Isaac Hull Society, recognizes those caring individuals who commit themselves to providing substantial support to our United Way. Members of the Hull Society are caring and sharing people who lead by example in the community by ensuring that needed human and social services continue to be made available to all citizens of the Lower Naugatuck Valley. Society members are dedicated to improving the quality of life in our Valley community. These are the caring and sharing people who set the tone for opening

doors of opportunity to the young; who nurture the spirit of volunteerism of which we are so justly proud; who maintain the human services that enable so many to live in the quiet dignity we all cherish. In short, these are the people who are in the forefront of the struggle to provide a better way of life to every age and generation.



Commodore Isaac Hull

2003 Commodore Isaac Hull Society Members (This list is accurate as of 3/1/04):

Admiral's Circle

Annual gifts of \$5,000-\$9,999

Pennell Hamilton
Health Net

E.J. (Jay) Holm
Iroquois Gas Transmission System

Commodore's Circle*

Annual gifts of \$2,500-\$4,999

Karla Austen
Health Net

Ann Carreau
Health Net

Laura J. Donahue
Attorney

Kenneth Harrington-Howes
JP Morgan Chase

Bernard Lavin
Duchess Family Restaurants

Robert Little
Health Net

Millicent McKee
Community Individual

Norman & Janet Santa
Community Individuals

Anju Sikka
Health Net

Anthony Vallillo
The United Illuminating Company

John J. Walsh
Valley United Way

Captain's Circle*

Annual gifts of \$1,000-\$2,499

Michael Alston
Peoples Bank

Joseph & Patricia Andreaana
Community Individuals

Eileen Auen
Health Net

Paul Bailey
Iroquois Gas Transmission System

Michael Barber
GE Capital

Patricia Beckwith
GE Capital

Beverly Belden
Shelton Public Schools

Richard & Bertha Belden
Community Individuals

Raymond & Janet Blanchette
Blanchette Sporting Goods

William Cambras
GE Capital

Stephen Camper
Health Net

Patrick Charmel
Griffin Hospital

Mary Ellen Cody
The United Illuminating Company

William & Mary Coffey
Latex Foam International

Virginia Costigan
Community Individual

Gina D' Ambruoso
Wachovia Bank

Mildred Davey
Community Individual

Anne Debowes
JP Morgan Chase

Joan DeMaine
Ansonia Public Schools

Ed DeMarseilles
Curtiss-Ryan Honda, Inc.

Patricia Desautels
Iroquois Gas Transmission System

Paul Diehl
Iroquois Gas Transmission System

Ellen DiVerniero
JP Morgan Chase

Paul Dziubina
Spectrum Plastic Molding

Frederick & Lisa Elmy
Community Individuals

Robert Fiscus
Community Individual

Chester Forman
JP Morgan Chase

Christopher Fraser
OCI Chemical Corporation

John & Mildred Frey
Community Individuals

Matthew Geraghty
JP Morgan Chase

Diane Goodman
Wachovia Bank

Salvatore Graziano & Francesca Sergi
Huntington Family Dental

Barbara Gromet
GE Capital

Tim Gugino
OCI Chemical Corporation

Hubert Harrell
Iroquois Gas Transmission System

James E. Haswell, M.D.

Brian Houston
Iroquois Gas Transmission System

Joseph Kempf
Health Net

Sharon Khanuja-Dhall
GE Capital

Kathleen Larson
SBC

Xuhui Li
GE Capital

Ellen Kriemeyer
People's Bank

John Leahy
Playtex Products

William Lesko
Dworkin, Hillman, & Sterczala, P.C.

Dorothy Lucas
Health Net

Michael Marcinek
Fletcher Thompson, Inc.

Richard L. Matthies
Community Individual

Charlotte McLean
Community Individual

Steven Mendyka
GE Capital

Francis H. Michaud, Jr.
Accountant

Edward & Marie Miller
Community Individuals

William M. Miller Jr.
Miller Investment

Amy Moquet
Health Net

Charles Nostrand
Health Net

Janice Perkins
Health Net

Roger Perry
Peoples Bank

Jean Pieper
Shelton Board of Education

William Purcell
Greater Valley Chamber of Commerce

Arthur & Shirley Rider
Community Individuals

Richard Rosen
Hasler,® Inc.

Stephen Russo
Latex Foam International

George & Beatrice Ryan
Curtiss-Ryan Honda, Inc.

James Ryan
Shelton Economic
Development Corporation

Michele Saczynski
The United Illuminating Company

Chester Salit
Fletcher-Thompson, Inc.

Kenneth E. Schaible
Key Development

Maria A. Smith
Dentist

Theodore Smith
Fletcher Thompson, Inc.

William Stapleton
Health Net

Russell Stockman
Venman & Company, LLC

Lynn Miller & Thomas Sutnick

Patricia & Nicholas Tarasovi

George Thomson
Health Net

John Tomac
Birmingham Utilities, Inc.

John Vavra
Hasler,® Inc.

Jeffrey Weinstein
GE Capital

Patricia Weller
Health Net

*This level also has anonymous donors

Campaign Chair's Message



I think I got it right!

It has been written that if "one does not learn from their mistakes, they are destined to repeat the past." Well, I can say that I think I have learned from the mistakes that I made in chairing last year's campaign and I am confident that this year's campaign benefited from that experience.

My goal for this year's campaign was to touch, in some way, every contributor or potential contributor and simply say – "look at the great things we can do together." With the help of an energetic, restructured campaign volunteer cabinet and a professional staff second to none, I think we have met that goal. Not only did we

generate a record amount of new money for the campaign and substantially increase the number of leadership givers but, equally important I believe, we were able to put into place a succession plan that will ensure that future campaigns will have the dynamic leadership necessary to run very successful campaigns.

I am even more proud of the "expanded vision" that this year's campaign initiated. That initiative will eventually reach and address the needs of our Valley residents beyond the fantastic work being done by our partner agencies. Consistent with the theme "what matters," the Valley United Way Board of Directors has begun a process that will address the critical needs of the Valley and bring a level of community impact that will stretch well beyond our allocation process.

I find it difficult to express my gratitude to all of you that have worked with me over the last twelve months to make this campaign one of our most successful ones. All I can say is that you took on a very difficult task and you successfully completed it. And that's what really matters.

Campaign Cabinet 2003-04

Joseph Andreana

General Chair
Oxford Economic
Development Corporation

Michael Marcinek

Executive Steering Committee
Fletcher Thompson, Inc.

Patrick Charnel

Executive Steering Committee
Griffin Hospital

Joe Pagliaro, Sr.

Executive Steering Committee
Riverview & Adzima Funeral Homes

Robert Scinto

Executive Steering Committee
R.D. Scinto, Inc.

Richard Reed

Executive Steering Committee
The United Illuminating Company

John Vavra

Executive Steering Committee
Hasler,® Inc.

William Miller, Jr.

Chair: Business Division
Miller Investment

Lisa Olival

Captain: Mid/Small Business
Pinpoint Marketing

Ray Kostka

Captain: Large Business
Naugatuck Savings Bank

Marilyn Cormack

Chair: Community Division
Birmingham Group Health Services

Gussie Swift

Co-Chair: Public Service
Girl Scouts, CT Trails Council

Andrew Cota

Co-Chair: Public Service
Derby Police Dept.

Ted Rogol

Captain: Seymour Individual Gifts
Mayer Rogol

Ed Handi

Captain: Derby Individual Gifts
Community Individual

Bill Menna

Captain: Ansonia Individual Gifts
Community Individual

Nicholas Tarasovic

Captain: Oxford Individual Gifts
Community Individual

Joe Pagliaro, Sr.

Captain: Shelton Individual Gifts
Riverview & Adzima Funeral Homes

William Lesko

Chair: Professional Division
Dworken, Hillman, LaMorte
& Sterczala, P.C.

Russell Stockman

Captain: Accountants
Venman & Company, LLC

Richard Brogadir

Captain: Dentists

Greg Stamos

Captain: Attorneys

Kenneth Schwartz

Captain: Physicians

Rev. Richard Chambers

Captain: Clergy

Thomas Petruny

Captain: Education

David M. Grant

Chair: Leadership
David M. Grant Caterers

Ronald Villani

Chair: Alexis deTocqueville Society

Thank You Campaign Volunteers

Anna Bertossi

Maria Campolucci

Carol Crenwich

Jack Criscuolo

Eileen Curran

Susan DeLeon

Ed DeMarseilles

Bill Dunlop

Fred Gardiner

Sue Horelick

Jean Hovan

Barbara Kida

Clem King

Dee Kopchik

Ray Kostka, Jr.

Donna Kozlowski

Carmela Livolsi

Michael Marcinek

Chris Marcucio

Ned Miller

Walter Murphy

William Nimons

Fred Ortoli

Ruth Parkins

Al Patuzzi

Dave Rifkin

Robert Rose

Steven Rose

Richard Rosen

John Schaible

Robin Skowronski

Leon Sylvester, Jr.

Barbara Tartaglio

Lisa Teixeira

Nancy Valentine

Sumakshi Vali

Christie Verrilli

2003-04 Sponsorship Team

Platinum (\$1,100-20,000)

Fred Ortolì Photography
Hasler,® Inc.
McLaughlin DelVecchio
& Casey Advertising
Tele-Media Cable

Gold (\$1,000)

Curtiss-Ryan Honda, Inc.
GE Supply
Health Net
Iroquois Gas Transmission System
Keystone Aviation

Naugatuck Savings Bank

Pitney Bowes Information
Based Solutions
Rapp's Paradise Inn
Riverview & Edward F. Adzima
Funeral Homes
Venman & Company, LLC

Bronze (\$500)

Derby Cellular Products, Inc

Top Dollars-Raised Campaigns

Listing accurate as of 3/1/04

Combined Corporate and Employee Giving of \$10,000 or more

Ansonia Copper & Brass, Inc.
Fletcher-Thompson, Inc.
GE Consumer Finance
GE Supply
Griffin Hospital
Hasler,® Inc.

Health Net
Iroquois Gas Transmission System
JP Morgan Chase
Latex Foam International
OCI Chemical Corporation
People's Bank

Shelton Public Schools
Stop & Shop #603
Stop & Shop #629
Stop & Shop #635
Tele-Media Cable
The United Illuminating Company

Wachovia Bank
W.E. Bassett Company
Webster Bank

Employee Giving Awards

Listing accurate as of 3/1/04

Gold (Employee per capita giving of \$125 or more)

GE Consumer Finance
GE Supply
Iroquois Gas Transmission System
Latex Foam International
Miller Agency, Inc.
OCI Chemical Corporation

Greater Valley Chamber of Commerce
Valley United Way
W.E. Bassett Company

Silver (Employee per capita giving of \$75-\$124.99)

Area Congregations Together
Birmingham Utilities, Inc.
Boy Scouts – Housatonic Council

Boys & Girls Club of the LNV
Catholic Family Services
Dworkin, Hillman, LaMorte,
Stereza, P.C.
Fleet Bank
Fletcher Thompson, Inc.
Town of Oxford
Venman & Company, LLC

Bronze (Employee per capita giving of \$50-\$74.99)

Derby Cellular Products
Derby Public Schools
Health Net
Hudson Bank
Nishball, Carp, Niedermeier,
Pacowta & Co.
The United Illuminating Company

Outstanding Campaign Awards

The Model Campaign Award:

Iroquois Gas Transmission System

Chairman's Award:

Dr. Kenneth Schwartz

John Vavra, President, Hasler,® Inc.

George Mitchell, Director, Repair and
Overhaul, Sikorsky Aircraft

Outstanding New Campaign:

GE Consumer Finance

Outstanding Coordinator:

Ellie Powers, Hasler,® Inc.

Outstanding Campaign Team:

Health Net

Most Creative Campaign:

OCI Chemical Corporation

Outstanding Public Education:

City of Shelton

Largest Corporate Gift:

The United Illuminating Company

Corporate Giving Awards

Listing accurate as of 3/1/04

Gold (Corporate gifts of \$75 or more per employee)

Birmingham Utilities, Inc.
Duchess Family Restaurant/Ansonia
Duchess Family Restaurant/Shelton
Fleet Bank
GE Consumer Finance

GE Supply
Iroquois Gas Transmission System
Microsol, Inc.
Miller Agency, Inc.
Naugatuck Valley Savings and Loan
OCI Chemical Corporation
Riverview & Adzima Funeral Homes

Spector Furniture
The United Illuminating Company
W.E. Bassett Company
Silver (Corporate gifts of \$60-\$74.99 per employee)
Charles Dickgiesser Company
Venman & Company, LLC

Bronze (Corporate gifts of \$40-\$59.99 per employee)

CCL Label
David M. Grant Caterers
Derby Cellular Products, Inc.

Allocations Report



Getting donated dollars out to the community really matters to Valley United Way, and it is the charge of the Allocations Committee to do that effectively and efficiently. We are fortunate to have a dedicated group of volunteers who put their time and talents to good work reviewing requests for funding by visiting agencies to evaluate their effectiveness and their funding needs. They then make the funding recommendations that are reviewed and approved by the Board of Directors. We were very pleased to have been joined by many new committee members this year to work along with a veteran crew who have dedicated many years of service.

This year the committee had the pleasant, though still difficult task of distributing additional dollars thanks to the hard work of our campaign team and the generosity of our donors. The committee allocated funding to twenty-four partner agencies through the regular allocations process.

In addition to funding for partner agencies, Valley United Way also passed along donor-designated funds to thirty-nine non-partner agencies and twenty other United Ways. Our partner agencies also received additional funding through donor designations paid directly to them by other United Ways. Though these additional dollars are not reflected in this report, they reflect on the strength of the entire United Way system to provide additional resources to local communities.

During the year, the committee was pleased to work with the Board of Directors to develop a new system for distributing dollars designated by donors to meet special areas of need rather than specific agencies. Eighteen grants, ranging from \$500 to over \$3,600, were distributed during the year to provide for special needs in the area of child care, abuse and neglect, housing and shelter, and youth and recreation.



Though not part of our regular allocations process, we also want to thank our Youth Leadership Program members who conducted an allocations process of their own based on their survey of needs in the teen community. They allocated an additional \$3,000 to groups meeting identified priorities. Each year, their outstanding work results in two members joining our regular allocations committee as full fledged members.

As you can see, **what matters** to us is getting the community involved in making decisions that benefit our community, and we want to thank all those who helped in the process this year and invite interested volunteers to contact us about participating in the upcoming year.

Ruth Parkins, Chair

Allocations Committee

Richard Bshara
City of Ansonia

Adrienne Cabral
Iroquois Gas Transmission System

Joann M. Dean
Derby Cellular Products

Richard Feher
Tele-Media Cable

Alfred G. Felice Jr.
The United Illuminating Company

Peter Galla
Naugatuck Savings Bank

James Geissler
Adult Learning Center

Hubert Harrell
Iroquois Gas Transmission System

Kim Healey
New Haven Savings Bank

Sue Horelick
Naugatuck Valley Savings & Loan

Michael S. Marcinek
Fletcher-Thompson, Inc.

Daniel Martin
Chromium Process Company

Joseph Miller
City of Ansonia

Cheryl Nickerson
People's Bank

Ruth Parkins, Chair
Iroquois Gas Transmission System

Janet Peck
W.E. Bassett Company

Alicia Plant
American Skandia

Emilia Raszkievicz
Youth Leadership

Patricia Reynolds
Rapp's Paradise Inn

Richard Rosen
Hasler,® Inc.

Brian Sexton

Robin Skowronski
City of Shelton

Phyllis Sochrin
The Hearing Center

Jean Stevenson
The United Illuminating Company

Trish Sullivan
City of Shelton Police Department

Larry Thomas
Ansonia Housing Authority

Allison Tregger
Youth Leadership

Nancy Valentine
Women's Campaign School
at Yale University

Robert VanEgghen
PerkinElmer Precisely

Thomas Welch
Winnick, Vine, Welch & Teodosio

Valley United Way Partner Agencies



Allocation
\$70,585

Designation
\$1,818



American Red Cross-LNV Chapter (203) 735-9518

Provides emergency disaster services and service to military families; blood products; training in CPR, First Aid, and Child Care; AIDS education and emergency medical transportation.

\$ 8,150

\$1,443



Area Congregations Together (203) 734-1638

24-hour access to emergency services: Homeless shelter (Spooner House) and hunger prevention through Food Bank Network, case management, guidance, advocacy, employment assistance, volunteer services, holiday programs, referrals for substance abuse/mental health needs, community outreach and prevention. All energies are geared towards encouraging a self-sufficient living situation.



Big Brothers Big Sisters of Southwestern CT (203) 389-8734

Matches children from single parent families, or with special needs, with screened, trained, supervised volunteers to foster healthy growth and development of the child.

\$6,850

\$934



Boys and Girls Club - Lower Naugatuck Valley (203) 924-7462

Activities including athletics, arts, crafts, games, educational assistance and computer training. Focuses on using these attractions to accomplish the goal of developing useful, productive citizens.

\$78,750

\$5,781



Boy Scouts – Housatonic Council (203) 734-3329

Providing an effective, comprehensive program for youth resulting in developing character, citizenship, physical fitness and leadership skills.

\$46,150

\$1,798



Catholic Family Services, Ansonia (203) 735-7481

Provides professional mental health counseling, adoption and crisis pregnancy services, employment assistance, Hispanic outreach. Serves individuals/families regardless of age, race, gender, religion, or income.

\$54,515

\$858



Catholic Family Services, Shelton (203) 924-9604

Strengthens and supports individuals, couples, and families through counseling, adoption, unplanned pregnancy, AIDS supportive housing, and EAP services.

\$20,400

\$427



Derby Day Care Center (203) 736-9084

A nationally accredited center that provides full-time care for preschool children whose parents are working or attending school.

\$1,875

\$238



Girl Scouts – Connecticut Trails Council (800) 922-2770

Provides comprehensive, informal educational programs for girls ages 5 to 17, stressing development of a positive self image, leadership skills, and service to community.

\$20,143

\$745



Infoline 2-1-1

A free, confidential 24-hour/7 days-a-week telephone service offering information and referral, crisis intervention, suicide prevention, and child care resources; Spanish speaking staff and TDD available.

\$9,522

—



International Institute (203) 366-0141

Provides technical immigration and citizenship assistance to new Americans including language skills and job training advocacy. Aids them in becoming productive citizens.

\$1,550

\$86

		Allocation	Designation
	Jewish Family Services (203) 389-5599 Counseling; mental health outpatient services; outreach to older people; adoption; serves adults with developmental disabilities; family life education groups; emergency and holiday food. Non-sectarian.	\$4,450	\$325
	Julia Day Nursery & Kindergarten (203) 736-2554 Provides flexible full- and part-time care for 3 to 5 year olds, full-day kindergarten, and before/after school care for 5 to 8 year olds. Breakfast, lunch and snack included.	\$1,500	\$23
	The Morris Foundation/Liberty Center (203) 735-8761 Provides a broad range of treatment, prevention, and support services to adults, children or families affected by alcohol or other drugs and related mental health problems. Residential treatment programs, outpatient services (Waterbury/Ansonia), EAP, children's prevention services, school prevention services, regional case management/outreach.	\$23,000	\$79
	LNV Parent Child Resource Center (203) 954-0543 Individual, family, and group therapy and psychiatric evaluations for children with emotional and behavioral problems, ages 2 to 18. Home-based parent counseling, support and training.	\$21,300	\$965
	New Haven Legal Assistance (203) 946-4811 Provides free legal advice, brief service, representation and policy advocacy for low-income residents of the greater New Haven and Lower Naugatuck Valley areas.	\$5,000	\$72
	Rape Crisis Center of Milford (203) 878-1212 Provides counseling and advocacy for sexual assault victims and their families, and prevention education for K-12.	\$5,806	\$538
	Recreation Camp (203) 736-6706 Affordable summer camp on Housatonic River. Teach swimming, boating, canoeing, wind surfing. Lunch provided daily. Open Monday through Friday.	\$22,300	\$934
	Seymour-Oxford Nursery and Child Care Association, Inc. (SONCCA) (203) 888-1655 Provides before and after school care for children in grades K through 8 at seven school-based sites in Seymour and Oxford. A full-day kindergarten child care program is also available in Oxford.	\$1,665	\$906
	The Umbrella (203) 736-2601 Provides domestic violence counseling and support groups, 24-hour hotline, court advocacy, temporary shelter and children's witness to violence programs, community outreach and prevention education.	\$21,700	\$3,948
	United Services Organization (USO) (212) 695-5590 Serves non-military needs of members of our armed forces, throughout the world.	\$450	\$105
	Valley YMCA (203) 736-1435 Offering aquatics, child care, preschool, health and fitness, youth and adult sports, summer camp/sports clinics and SRO housing opportunities to Valley residents.	\$38,850	\$819
	Visiting Nurse Association of South Central CT (203) 777-5521 Provides comprehensive home health and community health services to all ages, specialized mental health, maternal/child health, cardiac care and PT/OT programs.	\$16,800	\$623

Donor Designations

Non-Partner Agencies

AIDS Project/New Haven	Boys Village Youth & Family Services	Feed the Children	Prudence Crandall for Women
American Cancer Society	Bridges	Girl Scouts-SW CT Council	Salvation Army
American Heart Association	Cardinal Shehan Center	Habitat for Humanity	Spina Bifida Assn. of Conn.
American Kidney Association	Catholic Family Services of Greater New Haven	Hanahoe Memorial Children's Clinic	Spooner House
American Lung Association	Children's Community School	Hearts for the Homeless	St. Vincent's Special Needs Services
American Red Cross SE Fairfield County	Children's Diabetes Foundation	Junior Achievement	Sterling House Community Center
Assn. for Retarded Citizens of Greater New Haven	CT Autism Spectrum Resource Center	Kennedy Center	TEAM, Inc.
Birmingham Group Health Services	Cystic Fibrosis Foundation	Lupus Foundation of America	Trumbull Loves Children
Boy Scouts of America	DARE Program/Stratford	Muscular Dystrophy Association	Visiting Nurse Services of CT
Boy Scouts CT Rivers Council	Delta Research & Education Foundation	Merton House	Waterbury Foundation
Boy Scouts CT Yankee Council	Epilepsy Foundation of CT	Newtown Youth Services	Waterbury Women's Emergency Center
	Family Counseling Center	P.E.T.A.	YMCA-Central CT Coast
		Planned Parenthood of Conn.	YMCA/Ralphola Taylor Community Center

Other United Ways

United Way of Branford	United Way of Greater Waterbury	United Way of Milford	United Way of Northern Fairfield County
United Way of Camden County	Housatonic/Shepaug United Way	United Way of Morris County	United Way of Passaic County
United Way of the Capital Area	United Way of Lackawanna County	United Way of Naugatuck/Beacon Falls	United Way of Southington
United Way of Eastern Fairfield County	United Way of Meriden/Wallingford	United Way of New York City	United Way of West Central CT
United Way of Greater New Haven	Middlesex United Way	United Way of Northwest CT, Inc.	United Way of Westchester & Putnam
			United Way of Westport-Weston

Please visit us at
www.valleyunitedway.org
for the latest news and
information about the
Valley United Way.

what matters.®

Interested in volunteering?
Visit www.valleyunitedway.org/VAC/index.htm

Committees

Corporate Volunteer Council

Kathy Belanger

Market Data Retrieval

Tracy Broadway, Co-Chair

CAPS Business
Recovery Services

Adrienne Cabral

Iroquois Gas
Transmission System

Jen DeBellis

Reloaction

Sharon DeDonato

General Electric International

Lorraine Fairchild

OCI Chemical Corporation

Maryann Gorzelany

Lifetouch National
School Studios

Pat Gracia

Wachovia Bank

David M. Grant

David M. Grant Caterers

Nancie Gray

Greater Valley
Chamber of Commerce

Alicia Gsell

Kerite Company

Timothy Gugino

OCI Chemical Corporation

Antionietta Hallet

Prudential

Annie Hathway

New Wave Technologies

Jean Hovan

Naugatuck Savings Bank

Pam Hutchinson

Reloaction

Linda Hvizdo

Staybridge Suites

Lisa Jacobi

Transcentive

Karen Kaine

Transcentive

Meg Kane

The Event Decorators

Barbara Kida

Fleet Bank

Charlotte Madar

Professional Travel Planners

Jennifer Magri

Transcentive

Jeanne Marganski

The Hartford

Hazel McNair

Wachovia Bank

Amy Merriman

The Hartford

Scott Morse

MetLife Financial Services

Maria Nicolia

The Hartford

Ruth Parkins

Iroquois Gas
Transmission System

Susan Pellerin

Fletcher Thompson

Doug Richter

GE Consumer Finance

Richard Ryan

Reloaction

Colleen Spooner

Microsol, Inc.

Pat Tarasovic

Birmingham Group
Health Services

Robert VanEgghen, Co-Chair

PerkinElmer Precisely

Stephanie Wasco

PerkinElmer Precisely

Executive Committee

Joseph Andreana

Oxford Economic
Development Corporation

William S. Dunlop

Tele-Media Cable

William M. Miller Jr.

Miller Investment

Ruth Parkins

Iroquois Gas
Transmission System

Richard Rosen

Hasler,® Inc.

James E. Ryan

Shelton Economic
Development Corporation

Ronald Villani

GE Supply

High School Volunteer Council

Dana Bastarache

Shelton High School

Tom Dempsey

Ansonia High School

Clarke DiBella

Ansonia High School

Jonathan Girard

Derby High School

Jeff Harris

Derby High School

Robert Holly

Emmett O'Brien RVTS

Jenna Horton

Shelton High School

Patti Kielt

Ansonia High School

Carol Kirby, Advisor

American Red Cross

Marie Meresko

Emmett O'Brien RVTS

Corrine Petrushonis

Emmett O'Brien RVTS

Donna Pysz

Derby High School

Lorraine Rossner

Shelton High School

Rita Smith

Shelton High School

James Tickey

Shelton High School

Michael Varonka

Emmett O'Brien RVTS

Marketing Committee

Joseph Andreana

Oxford Economic
Development Corporation

Fred Ortoli

Fred Ortoli Photography

Lynne Perry

W.E. Bassett Company

David Rifkin

Rifkin Travel, Inc.

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Hasler,® Inc.

Jean Stevenson

The United
Illuminating Company

Nominating Committee

Maureen Coffey

Latex Foam International

Michael S. Marcinek

Fletcher-Thompson Inc.

Ruth Parkins

Iroquois Gas
Transmission System

Mary Pepe

New Haven Regional
Water Authority

James E. Ryan, Chair

Shelton Economic
Development Corporation

Ronald Villani

GE Supply

Thomas Welch

Winnick, Vine,
Welch & Teodosio

Volunteer Action Center Advisory Committee

Richard Feher

Tele-Media Cable

Carol Kirby

Valley Chapter
American Red Cross

Josephine Lifrieri

Valley Interfaith Caregivers

Ernestine Luise, Chair

Community Individual

Reina Marasco

Adult Learning Center

Barbara Quinn

United Methodist Homes of CT

Suzanne Reilly

Valley YMCA

Anastasia Timpko

Griffin Hospital

Laura Tuccio

Area Congregations Together

Sue Westine

TEAM, Inc.

Youth Leadership

Marc Brumer

Seymour High School

Daniel Caridi

Derby High School

Christina Chittem

Derby High School

Ryan Elmy

St. Margaret McTiernan School

Sara German

Ansonia High School

Carlos Gomez

Ansonia High School

David Lin

Shelton High School

Johanna Lukazewicz

Shelton High School

Christine Matoslan

Derby High School

Chris Matyjasik

Derby High School

Heather Nash

Seymour High School

Mary Oates

Derby High School

Deanna Parks

Ansonia High School

Corrine Pefrushonis

Emmett O'Brien RVTS

Tierra Phillips

Derby High School

Emilia Raszkievicz

Shelton High School

James Tickey

Shelton High School

Kyle Wilhelm

Seymour High School

Highlights for 2003

- Received \$50,000 from The Community Foundation for Greater New Haven as a matching grant for new dollars raised in the campaign
- Raised \$180,500 in new money
- Organized Valley CEO Summit
- Thirteen new companies conducted workforce campaigns
- Hosted and provided support and fiduciary services for the Valley Council for Health & Human Services
- Hosted and provided support and fiduciary services for the Needs & Opportunities Project
- Served as the local coordinator for Federal Emergency Management funding for the Valley which distributed almost \$30,000 to Valley agencies for emergency food and shelter
- Sponsored and distributed thousands of dollars in product donations to Valley nonprofits through the Gifts In Kind Program
- Visiting Nurse Association of South Central Connecticut presented Valley United Way with its Community Partner Award
- Valley Council of Governments presented United Way President Jack Walsh with the Hazel J. Knapp Award for outstanding leadership in promoting regional cooperation
- Housatonic Council Boy Scouts of America presented Jack Walsh with its Presidents Award for support of scouting
- Worked with the Valley Council for Health & Human Services and the Greater Valley Chamber of Commerce to stage the annual Leadership Greater Valley Program
- Collaborated with other regional funders, including The Community Foundation for Greater New Haven, to build nonprofit capacity through the Funders Collaborative
- Upgraded office technology and software to better meet the challenges of a changing philanthropic environment
- Collaborated with the City of Ansonia, the Ansonia Board of Education and the Valley Council for Health and Human Services on an early childhood grant from the Graustein Foundation
- Actively matched more than 1,500 volunteers to meet the needs of the Valley
- Implemented Lunch and Learn Training sessions for agencies and organizations to participate in a free web-based volunteer matching service, Volunteer Solutions, to provide "24 Hour" volunteer matching opportunities for the community in coordination with Valley Regional Adult Education
- Spearheaded a collaboration with Fairfield University Student Government to train Youth Leadership
- Four Youth Leadership members were selected to participate in the Greater New Haven Youth Philanthropy project and three members are heading sub-committees in this new initiative
- Mobilized the High School Volunteer Council to participate in the 3,500 lbs. food drive for the homeless and conducted a Project Clean-Up during the Spring
- Clothed 93 children and donated over \$600 in school supplies and books to Mead School in Ansonia, CT for the Corporate Volunteer Council's 8th Annual Back-To-School Clothes for Kids project
- Renovated Derby Day Care Center with 200 volunteers and \$11,000 in Corporate Council donations to install new electricity and lights, plumbing, painting and a new stage with curtains as part of the 11th Annual "Week of Caring" project
- High School Volunteer Council members coordinated a Christmas Caroling celebration for the sick at Griffin Hospital and the elderly at United Methodist Homes and Bishop Wicke for approximately 200 community members
- Valley United Way's High School Volunteer Council and Carol Gabianelli organized local small businesses to sponsor its 2nd Annual Holiday Celebration for Kids in the Valley for 200 Valley children and raised over \$237 to benefit Toys for Tots
- Placed 95% of Leadership Greater Valley Program participants in board positions



Highlights for 2003



Treasurer's Report

The past year's financial performance at Valley United Way was very strong as the Finance Committee carried out its responsibility to oversee the fiscal activities of the organization and make recommendations to the Board of Directors for the sound financial management of Valley United Way. As the financial statements from our audit printed here show, Valley United Way made significant strides in controlling costs, increasing allocations and replenishing reserves during a difficult economic climate.

As a result of the strong campaign effort of Joe Andreana, his campaign cabinet, hundreds of campaign volunteers and hundreds of corporate and individual donors, the annual community campaign generated revenues that allowed us to increase allocations to partner agencies for the second straight year. This reverses a trend that had seen us dip into reserves to fund a portion of our allocations. The reserves have also been increased this year, though remaining at the low end of what we would ideally like to maintain.

In addition to the direct allocations to partner agencies, they also received an additional \$24,000 in donor designations. Close to \$100,000 was also paid out to over seventy non-partner agencies and other United Ways through donor-designated giving. An additional \$14,000 was allocated through special needs grants using funds donors set aside for special areas of concern such as youth and recreation, seniors, and homelessness. We should point out that local agencies also received an undetermined amount of designated dollars paid to them directly by other United Ways throughout the region.

During the course of the year, with the generous support of the Raymond P. Lavietes Foundation, we were able to upgrade our computer network and campaign software to meet the increasing challenges of a shifting and more complex campaign. The Finance Committee would like to thank the staff at United Way for facilitating a very smooth transition from our old system to the new, despite the complexity of the task.

Financial statements tell some, but not all of the story of Valley United Way in terms of its financial impact on the community. Long before United Way of America developed a new emphasis on community impact, Valley United Way was already making contributions to the community that do not show on the financial statements. The Volunteer Action Center is a prime example. While matching volunteers with Valley agencies needing their time and talent, the Center also brings together the Valley business community through the Corporate Volunteer Council, and high school students through the High School Volunteer Council. These groups carry out worthwhile projects such as Back-to-School Clothes for Kids and Week of Caring that have a major financial impact on the beneficiaries of their services, though that is not captured on the financial statements. Our Gifts in Kind Program also generates additional thousands of dollars in product donations to worthy agencies throughout the year.

United Way plays a unique role in the community as a coordinator and convener. This is apparent with our role on such worthwhile programs as the Valley Council for Health & Human Services and the Valley Needs and Opportunities Project. These projects are based at Valley United Way, and thanks to the generous financial support of The Community Foundation for Greater New Haven, the Katherine Matthies Foundation and the William Caspar Graustein Foundation, are having a major impact on the planning and delivery of health and human services in the Valley. We are pleased to play an active role as the fiduciary agent and partner in these efforts.

In sum, Valley United Way enjoyed a successful year, financially, and I want to thank the members of the Committee and the Board of Directors at Valley United Way for their continued efforts to ensure the financial stability of United Way so that it can continue to serve the community.

William M. Miller, Jr.

Statement of Financial Position

Assets

CURRENT ASSETS

	Dec. 31, 2003	Dec. 31, 2002
Cash and cash equivalents	\$507,171	\$548,647
Contributions receivable, less allowance for uncollectible amounts of \$98,631 and \$135,642	342,415	353,813
Grants receivable	212,500	124,500
Prepaid expenses	3,536	8,808

TOTAL CURRENT ASSETS

Equipment — less allowance for depreciation of \$42,300 and \$88,736	1,065,622	1,035,768
	41,512	28,454

TOTAL ASSETS

	\$1,107,134	\$1,064,222
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Liabilities and Net Assets

CURRENT LIABILITIES

Accounts payable and accrued expenses	\$3,335	\$3,115
Capital lease payable	3,573	—
Donor designations payable	23,864	103,147
Deferred revenue — grants	190,697	228,551
Deferred revenue — other	11,943	17,761

TOTAL CURRENT LIABILITIES

	233,412	352,574
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Long-term portion — capital lease

	3,633	—
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TOTAL LIABILITIES

	237,045	352,574
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NET ASSETS

Unrestricted	501,266	388,487
Temporarily restricted	368,825	323,161

TOTAL NET ASSETS

	870,091	711,648
--	---------	---------

TOTAL LIABILITIES AND NET ASSETS

	\$1,107,134	\$1,064,222
--	-------------	-------------

Statement of Financial Position

Year Ended Dec. 31, 2003

	Unrestricted	Temporarily Restricted	Total	Year Ended Dec. 31, 2002
REVENUES, GAINS, AND OTHER SUPPORT				
Campaign contributions – current	\$686,936	—	\$686,936	\$717,357
Campaign contributions – received in prior period and released from restriction	358,128	\$(358,128)	—	—
TOTAL CAMPAIGN RESULTS	1,045,064	(358,128)	686,936	717,357
Less donor fields of service	(7,360)	2,362	(4,998)	(7,023)
Less donor designations	(93,100)	9,454	(83,646)	(159,794)
Provision for uncollectible pledges	(59,013)	23,151	(35,862)	(54,030)
TOTAL CAMPAIGN – CURRENT PERIOD	885,591	(323,161)	562,430	496,510
Campaign contributions – next period	—	407,457	407,457	358,128
Less donor designations	—	(5,135)	(5,135)	(9,454)
Less field of service	—	(1,921)	(1,921)	(2,362)
Provision for uncollectible pledges	—	(31,576)	(31,576)	(23,151)
TOTAL CAMPAIGN FOR NEXT PERIOD	—	368,825	368,825	323,161
TOTAL CAMPAIGN	885,591	45,664	931,255	819,671
Special events, in kind and other – net	88,214	—	88,214	100,946
Investment income	7,968	—	7,968	5,402
Foundation grants	292,742	—	292,742	205,865
TOTAL REVENUES AND OTHER SUPPORT	1,274,515	45,664	1,320,179	1,131,886
ALLOCATIONS AND FUNCTIONAL EXPENSES				
Funds allocated to member agencies	478,913	—	478,913	445,617
Functional expenses (including donated services, material and facilities of \$53,473):				
Community program services	384,231	—	384,231	283,141
Management and general	109,063	—	109,063	110,037
Fund raising	189,308	—	189,308	185,195
TOTAL FUNCTIONAL EXPENSES	682,602	—	682,602	578,373
TOTAL EXPENSES	1,161,515	—	1,161,515	1,023,990
INCREASE (DECREASE) IN NET ASSETS	113,000	45,664	156,664	107,896
Net assets at beginning of year	388,487	323,161	711,648	603,752
NET ASSETS AT END OF YEAR	\$501,487	\$368,825	\$870,312	\$711,648

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William M. Miller Jr., Chair
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Calvin Price
Liberty Bank

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Venman & Company, LLC

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Naugatuck Valley Savings & Loan

John Slovak

Heritage Fund

You can touch the future by making a bequest to Valley United Way's Heritage Fund, a permanent endowment fund. This special fund has been created separately from the Annual Campaign and is our promise to the community that we will always be here to help those in need. It is your opportunity to touch the future by making a gift that will always be recognized and remembered for its enduring benefits to the community we serve.

When you contribute to the Heritage Fund, you can be assured that your gift will be put to good use, today and for years to come.

There are a number of ways to contribute to Valley United Way's Heritage Fund. Your attorney or financial advisor can guide you in selecting the option(s) that best suit you.

Gift opportunities include:

- A bequest through your will
- Life income gifts
- Gifts of cash, stocks or real estate
- Memorial and tribute gifts
- Life insurance

For more information regarding the United Way Heritage Fund and the many ways that you can keep caring, please contact Valley United Way.



Heritage Fund Donors

Donations received in memory of:

Mary Draugelis

Raymond P. Lavietes

Lewis Savitsky

Anthony Draugelis

Sylvia F. Mastry

Carol Ward

George Berman

Julian Morosko, Sr.

Helen Zaranowski

Lillian Kassheimer

Marguerite Ogden

Heritage Fund Donors

George Berman

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for the latest news and
information about the
Valley United Way.*

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in volunteering?**
Visit www.valleyunitedway.org/VAC/index.htm

Thank You to Employee Campaign Volunteers

We wish to thank the employee campaign volunteers listed below for their energy, devotion, spirit, creativity and hundreds of hours they dedicated to help us reach our goal.

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Ansonia City Hall

Joseph Miller
Jo-Lynn Flaherty

Ansonia Housing Authority

Carissa Riddle

Ansonia Public Schools

Ann D'Alessio

Better Packages

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Boys and Girls Club
Catholic Family Services
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Parent Child Resource Center
SONNCA
The Umbrella
Valley YMCA
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To develop and provide financial assistance and community leadership to nonprofit human service organizations which meet identified needs in the community.



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